

SATRIA SURYA NUGRAHA



Contact

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Prof. M. Yamin Street,
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Borneo, Indonesia

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Languages

Bahasa – Advanced
English – Intermediate
Mandarin – Elementary

Summary

I am a professional who has experience in various fields and experience in managing and developing teams. Have a desire to learn new things. I have worked for several large companies such as FIFGROUP Astra, Google Indonesia, Ruangguru , And Amartho Mikro Fintek .

Skill Highlights

- People Management
- Data Analysis
- PICA & PDCA
- Problem Solver
- Microsoft Office
- Negotiation Skill
- Innovative
- Service-focused
- Fast Learner
- Google Suite

Experience

FIFGROUP (Member of Astra) – September 2015 to July 2018

Junior Officer Development Program, Jakarta

- Management Trainee Program is aimed at becoming a section head in each department in the branch with the knowledge of the company's business process flow from beginning to end.
- On Job Training, Handle Team in Cikupa, Pamulang, Pekalongan.

Collection Section Head, Pelabuhan Ratu

- Monitoring work process of collection departement in branch
- Responsible for managing the collection of outstanding debts from customers.
- Managing branch assets of 68 billion from 89 billion.
- Leading 34 members of collection department, consist of 4 SPV and 30 Field Collection
- Coverage Area (Pelabuhan Ratu to Lebak Banten)

Collection Section Head, Banjarmasin

- Monitoring work process of collection departement in branch
- Responsible for managing the collection of outstanding debts from customers.
- Managing branch assets of 150 billion out of 175 billion.
- Leading 56 members of collection department, consist of 8 SPV and 48 Field Collection.
- Conducting data analysis aimed at determining sales policy.
- Breaking a record in branch history for Current Rate at 99,4%
- Coverage Area (Banjarmasin, Kuala Kapuas and Marabahan)

Curriculum Vitae

Experience

Google Indonesia (Powered by Kelly Services) – September 2018 to December 2019

Collection Data Staff (Google Street View & Maps) , Jakarta

- Perform data collection for the purpose of updating data from the Google Maps application and street view.
- Input data that has been taken into the system gmaps and street view
- Works remotely

Ruang Raya Indonesia (Ruangguru) – December 2019 to November 2023

Regional Sales & Marketing Manager , Pontianak

- Monitoring and Controlling revenue of sales in Regional.
- Leading 47 members of Regional Members, consist of 7 Account Manager, 1 Marketing Associate, 39 Field Sales.
- Increase Sales of education tutoring package by B2B (School / Government) and B2C (Students)
- Set Up Marketing Plan and Branding for boosting sales revenue
- Maintain relationships with the government and related parties
- Coverage Area (West Borneo Province and Central Borneo Province)

PT. Amarta Mikro Fintek – November 2023 to Present

Regional Manager , Pontianak

- Monitoring and Controlling Operation end to end in Region.
- Leading 115 members of Region Members, consist of 4 Area Manager, 23 Branch Manager, 88 Business Partner.
- Set Up strategy for group loan disbursement, monitoring portofolio financing in region , controlling quality of business process in region.
- Maintain relationships with the government and related parties
- Coverage Area (West Borneo Province)

Education

Bachelor of Science: **Business Management – 2009 to 2015**
Telkom University, Bandung, Indonesia

Certifications

SPPI : **Sertifikasi Profesi Penagihan Pembiayaan (2018), Sertifikasi Dasar Pembiayaan - Managerial (2018)**
Google Data Studio (certificate): **Data Analisis dengan Google Data Studio (2020)**
SEO 101 (certificate): **Cara Membuat Website Eksis di Halaman Depan Google (2020)**
Digital Marketing (certificate): **Kuasai Dasar Konten Marketing dan Digital Marketing (2020)**
Bahasa Mandarin Bisnis untuk Pemula (2020) (certificate)

CERTIFICATE OF EXCELLENCE



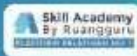
THIS CERTIFICATE IS PROUDLY PRESENTED TO
Satria Surya Nugraha
FOR SUCCESSFULLY PASSING THE FINAL EXAM ON ONLINE COURSE
Data Analisis dengan Google Data Studio

26 Aug 2020



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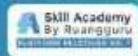
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Kuasai Dasar Konten Marketing dan Digital Marketing

03 Sep 2020



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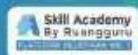
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**SEO 101: Cara Membuat Website Eksis
di Halaman Depan Google**

25 Aug 2020



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**SURAT PENGALAMAN KERJA**

No.001E/PGLM/FIF-HC/VII/2018

Kami yang bertanda tangan dibawah ini menerangkan bahwa :


Nama : Satria Surya Nugraha
NPK : 45037
Jabatan Terakhir : Collection Section Head

Pernah bekerja di PT Federal International Finance dengan penugasan kerja terakhir di Banjarmasin sejak tanggal 15 September 2015 dan terhitung sejak tanggal 1 Juli 2018 yang bersangkutan telah mengundurkan diri atas permohonannya sendiri.

Perusahaan mengucapkan terima kasih atas segala hasil kerja dan partisipasinya selama ini.

Demikian surat pengalaman kerja ini di buat untuk dapat dipergunakan sebagaimana mestinya.

Banjarmasin, 02 Juli 2018
Atas Nama Management
PT. Federal International Finance


PT. FEDERAL INTERNATIONAL FINANCE

Deka Putra
Branch Head



FIFASTRA

multiservice financing



SPEKTRA

multi financing



AFTRA

car financing

www.fifgroup.co.id



TO WHOM IT MAY CONCERN

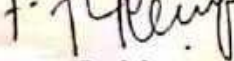
Mr. Satria Surya Nugraha was employed by PT. Kelly Services Indonesia and working for our client *PT. Google Indonesia* as Data Collection Staff from September 15th, 2018 to December 14th, 2019.

Mr. Satria Surya Nugraha leaves our Company because of the contract ended with *PT. Google Indonesia*, effective per December 15th, 2019.

We wish him all the best for his future.

Jakarta, December 15th, 2019

PT. KELLY SERVICES INDONESIA


Sonny Subhan
Director